Cisco 700-505 Exam

Volume: 51 Questions

Question No : 1
Which option is an online conferencing solution that allows participants to see; hear and share content and applications in real time?

A. Cisco Unity
B. Cisco ISR with Conferencing service module
C. Borderless Networks
D. WebEx meetings

Answer: D

Question No : 2
Which two Cisco ISR series are needed to support a Cisco Services-Ready Engine to deploy services on demand? (Choose two.)

A. 3900 Series
B. 2900 Series
C. 2800 Series
D. 800 Series

Answer: A,B

Question No : 3
Which three business challenges do customers face that are addressed by Cisco architectural solutions? (Choose three.)

A. Guarantee reliability.
B. Improve workforce productivity.
C. Hire more staff.

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D. Increase cash flow.

E. Deliver first-class offerings and experience to their clients.

F. Reduce total cost of ownership while maximizing the contribution of IT.

Answer: A,E,F

Question No : 4
Your customer is considering migrating to a Cisco Borderless Routing solution from their current vendor. Which best practice can close the sale?

A. Show the customer a Cisco television commercial

B. Go through a check list and compare the performance capabilities between Cisco and the other vendor.

C. Mention that promotions and incentives are available through Cisco.

D. Demonstrate how the Cisco solution saves money by consolidating devices and integrating management.

Answer: B

Question No : 5
Which two product portfolios help make up the Cisco Office in a Box solution? (Choose two.)

A. Cisco Nexus 3048

B. Cisco UCS C-Series Servers

C. Cisco UCS E-Series Servers

D. Cisco ISR 2900 and 3900 Series

E. Cisco Nexus 5000

F. Cisco ISR 1900, 2900 and 3900 Series

Answer: C,D
Question No : 6
Which three options are considered common features of Cisco WebEx solutions? (Choose three.)

A. Document, application, and desktop sharing
B. Available in 226 languages
C. Scheduled and ad-hoc meetings
D. Consistent, cross-platform experience
E. Third-party voice included
F. Per-user attention status indicator

Answer: A,D,F

Question No : 7
Which statement about the Cisco Meraki cloud architecture is true?

A. Devices are configured in the cloud on first use and then managed locally after they are set up.
B. All Meraki devices are managed locally by default.
C. Management data flows to the Cisco Meraki cloud and user traffic flows directly to its destination on the LAN or across the WAN.
D. All data flows through the Cisco Meraki cloud.

Answer: C

Question No : 8
Which two customer benefits can be realized with Cisco Unified Data Center? (Choose two.)

A. 50 percent faster disaster recovery
B. 50 percent less time in application deployment
C. 15 percent faster in application performance, 40 percent less in infrastructure costs
D. 60 percent less cost for cooling and power

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Question No : 9
Which two benefits will customers achieve if they upgrade to a properly configured Cisco Borderless Network? (Choose two.)

A. New application and service deployment is completely automated.
B. Network availability increases and downtime decreases
C. Security becomes less difficult to achieve
D. All potential failures will be eliminated.

Answer: B

Question No : 10
Which three options are business benefits of increased reliability? (Choose three.)

A. validates business decisions
B. protects revenue streams
C. reduces maintenance and network operation costs
D. increases business resilience
E. enhances career paths
F. promotes independence

Answer: C,D,F

Question No : 11
Which two customer characteristics indicate an opportunity for Cisco Meraki cloud-managed networks? (Choose two.)

A. having networking experts on site
B. requiring a high degree of flexibility and customization

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C. implementing data center or large campus deployments
D. having distributed sites and a lean IT staff
E. moving applications to the cloud

Answer: D,E

Question No : 12
Which two customer characteristics indicate an opportunity for Cisco Meraki cloud-managed networks? (Choose two.)

A. having networking experts on site
B. requiring a high degree of flexibility and customization
C. implementing data center or large campus deployments
D. having distributed sites and a lean IT staff
E. moving applications to the cloud

Answer: D,E

Question No : 13
Which three options are benefits to the partner in the Cisco Partner Program? (Choose three.)

A. drives growth and profitability
B. results in more individual Cisco career certifications (that is, CCNA, CCNP)
C. differentiates your business
D. provides access to promotions and incentives
E. partners receive free gear when they achieve certification
F. partner program enrollment increases

Answer: A,B,D

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