

# **SalesForce ADM211 Exam**

Volume A~D: 379 Questions

## **Volume A**

Question No:1

\_\_\_\_\_ is a procedural scripting language that is written in discrete pieces, uses a syntax that looks like Java and acts like database stored procedures, and arc executed entirely on the Force.com platform.

- A. S-Controls
- B. HTML
- C. PHP
- D. Ajax
- E. Apex

Answer: E

Question No:2

\_\_\_\_\_ allow developers to completely replace the standard page layouts within the Sales force UI with completely custom pages.

- A. HTML
- B. Apex
- C. S-Controls
- D. Visual force Pages

Answer: D

Question No:3

An administrator notices there are too many duplicate records, numerous sharing rules, and a large number of manually shared records. This situation maybe a symptom of...

- A. A role hierarchy that has too few roles
- B. A sharing model that is too public.

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- C. A sharing model that is too private.
- D. Object permissions on profiles that are too restrictive.

Answer: C

Question No:4

An administrator wrote a field update action for a workflow rule on a field that is hidden via Field-Level Security. When the workflow rule triggers, what happens to the data in the hidden field?

- A. The field will fail to update and remain in its original state.
- B. The field is updated, even though it is hidden.
- C. The field will only update if the rule was triggered by a time-based trigger.
- D. The field will only update if the user has "Modify All Data" enabled in the profile.

Answer: B

Question No:5

All of the following tools assist in auditing EXCEPT:

- A. Reports
- B. Field History
- C. Setup Audit Trail
- D. Page Layout
- E. Dream factory Snapshot

Answer: D

Question No:6

As an end user what are two things you can do in content?

- A. Read

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- B. Edit
- C. Subscribe
- D. Post

Answer: A,C

Question No:7

Because Apex runs in a multitenant environment, the Apex runtime engine strictly enforces a number of \_\_\_\_\_ ensure that runaway scripts do not monopolize shared resources.

- A. Bandwidth limits
- B. API limits
- C. Data storage limits
- D. Governor limits
- E. Mayoral limits

Answer: D

Question No:8

Choose the correct answer:

S-Controls are the \_\_\_\_\_ (code that can execute) for various \_\_\_\_\_ (objects that fire events) in the system, such as standard or custom buttons, custom links, inline s-controls, and web tabs.

- A. Hooks, Targets
- B. Targets, Hooks
- C. HTML, Snippets
- D. Snippets, HTML

Answer: B

Question No:9

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A company called Universal Containers would like to track bugs within Sales force. The company needs to track the bug's severity and type as well as its status and description. Bugs should be related to Cases, but the bug's owner will be different than the owner of the case. How can the Universal Containers administrator meet these requirements?

- A. Create a section on the case page layout
- B. Create a field on cases
- C. Create a custom object for bugs and relate it to cases
- D. Create a relationship between the standard bug object and the standard case object

Answer: C

Question No:10

A company currently uses the standard Sales force product and price hook objects. Is it possible for this company to publish product and price hook information to its corporate Web site so customers in different regions see the correct product catalog with prices in the local currency?

- A. Yes, with the Customer portal.
- B. No, it is not possible to present multicurrency data.
- C. Yes, by building a custom integration following the X-to-Web design pattern.
- D. No, it is not possible to present data stored in standard objects other than cases and solutions to a Web site.

Answer: C

Question No:11 CORRECT TEXT

Define User Adoption

Answer:

User adoption means gaining the trust of users to use the system on a regular basis as intended.

Question No:12 CORRECT TEXT

Describe Apex

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Answer:

1. Apex is a procedural scripting language executed byfoix-e.com.
2. It uses a Java-like syntax, acts like database stored procedures.
3. It runs natively on sales force servers, more powerful and faster than non-server code.
4. It adds business logic to most system events - button clicks, related record updates, s-control displays, data loads

Question No:13 CORRECT TEXT

Describe data "scrubbing":

Answer:

Scrubbing is a processed used to help identify dirty data.

Question No:14 CORRECT TEXT

Describe how administrators can examine what configuration changes have been made:

Answer:

1. Through the audit trail (at Setup | Security Controls).
2. It will show the 20 most; recent setup changes, you can download a complete history for the last 180 days
3. There are over three dozen items tracked (see "Monitoring Setup Changes" in help)
4. Alternatively, you might use Dream factory's Snapshot or other Metadata API-based tools.

Question No:15 CORRECT TEXT

Describe how can you use Excel Connector in conjunction with custom reports to get the data you want?

Answer:

1. Run the report from Excel using Connect for Office, then
2. Use the Excel Connector to manipulate and update data

Question No:16 CORRECT TEXT

Describe some features within web services.

Answer:

1. 30+ operations (methods) supported
2. Numerous entities (objects) supported
3. SOQL (S force Object Query Language)
4. SOSL (S force Object Search Language)