

## Oracle 1Z0-1018 Exam

Volume: 61 Questions

Question: 1

A corporation uses a pricing policy that considers deal size to calculate price per unit for its products. For example:

Which Price Band Segment Label would be appropriate to use in this case?

Deal Size	Price Per Unit
Less than \$50,000	\$100.00
More than \$50,000	\$85.00

- A. Amount Band
- B. Deal Size Band
- C. Set Band
- D. Quantity Band

Answer: A

Question: 2

Given:

Which two are incorrect statements about the Oracle Fusion Receivables Transaction Sources section in the Manage Revenue Management System Options page?

Oracle Fusion Receivables Transaction Sources

View [dropdown] [plus] [minus] [refresh] [detach]

* Ledger	* Transaction Source	Transaction Source Set	* Extraction Start Date	Extraction End Date
No data to display				

- A. Revenue Management can only integrate to Fusion Receivables.
- B. You can add up to 5 Transaction Sources as part of your integration with Fusion Receivables.
- C. You can choose which Transaction Sources in Fusion Receivables integrate to Revenue Management.
- D. You can define date filters in order to consider only relevant data needed to comply with the new revenue recognition standards.

Answer: A,D

Question: 3

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Your organization is selling a warranty plan to customers that covers appliances for one year. Revenue must be recognized gradually by month until the warranty expires.

Which Revenue Scheduling Rule Type needs to be defined for the Performance Satisfaction Plan?

- A. Fixed Schedule
- B. Variable Schedule
- C. Daily Revenue Rate, All Periods
- D. Daily Revenue Rate, Partial Periods
- E. Partial Schedule
- F. Daily Revenue Rate

Answer: A

Question: 4

Given Oracle Revenue Management Cloud has predefined integration with Oracle E-Business Suite Financials, which two steps are NOT part of the steps to configure EBS for integration with Revenue Management Cloud?

- A. Apply appropriate patches to EBS.
- B. Run the Deploy System Options process.
- C. Set the Profile Option AR: Source System Value for Revenue Management.
- D. Map the EBS Chart of Accounts to the Cloud General Ledger.
- E. Set the System Options in EBS Receivables on the Revenue Management tab.

Answer: B,D

Question: 5

The predefined Revenue Contract Account Activities report originally had only one output option of spreadsheet.

Which output option can you now also choose to assist in handling a large number of records?

- A. HTML

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B. PowerPoint

C. Flat File

D. PDF

Answer: C

Question: 6

The Contracts Requiring Attention user Interface has three tabs: Pending Review, Pending Allocation, and Pending Revenue Recognition.

What would cause a contract to be In the Pending Review tab?

A. The total Transaction Price is over the user-defined threshold amount.

B. The contract is missing standalone selling prices at the promised detail level or at obligation level.

C. The contract is missing satisfaction events.

D. The contract is missing Billing data.

Answer: A

Question: 7

Which is the correct definition of the Performance Obligation Liability on the balance sheet, replacing the Deferred Revenue liability?

A. your invoiced goods and services less those goods and services that you have not yet delivered

B. your debt to customers for goods and services you are obliged to deliver to them by either party acting less your right to invoice them for those goods and services once delivered

C. Unearned Revenue

D. your debt to customers for goods and services you are obliged to deliver to them by either party acting

Answer: D

Question: 8

Given Revenue Management uses the Subledger Accounting engine to create journal entries from

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customer contracts, which is NOT a predefined Accounting Class?

- A. Contract Asset
- B. Contract Price Variance
- C. Contract Liability
- D. Contract Revenue
- E. Contract Expense
- F. Contract Clearing

Answer: E

Question: 9

How many tabs does the Customer Contract Source Data Import Template have?

- A. four tabs that store data for the VRM\_SOURCE\_DOCUMENTS, VRM\_SOURCE\_DOC\_LINES, VRM\_SOURCE\_DOC\_SUB\_LINES, and VRM\_PERF\_OBLIG tables respectively
- B. three tabs that store data for the VRM\_SOURCE\_DOCUMENTS, VRM\_SOURCE\_DOC\_LINES, and VRM\_SOURCE\_DOC\_SUB\_LINES tables respectively
- C. two tabs that store data for the VRM\_SOURCE\_DOCUMENTS and VRM\_SOURCE\_DOC\_LINES tables respectively
- D. one tab that stores data for the VRM\_SOURCE\_DOCUMENTS table

Answer: B

Question: 10

Given you can optionally use pricing bands to create standalone selling prices, which setting enables you to use pricing bands?

- A. when a pricing dimension structure is enabled for pricing bands
- B. when a source document type is enabled to use pricing bands
- C. when a pricing dimension structure Instance is enabled for pricing bands

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D. when a value set segment label of Set Band is used

Answer: A

Question: 11

A Corporation has a business requirement to build a custom Revenue Management report that users could run from the Scheduled Processes page.

Which reporting tool must be used to address this business requirement?

A. Smart View

B. Business Intelligence Publisher

C. Oracle Transactional Business Intelligence

D. Reporting Studio

Answer: B

Question: 12

When is it required to populate the number of periods and percentage of revenue (seen in the image below) while defining a revenue scheduling rule?

Create Revenue Scheduling Rule

\* Set: Common Set

\* Type: Number of Periods

\* Name: [Empty]

Description: [Empty]

Active

Deferred revenue

Context Value: [Empty]

Schedule

Period Number	Percentage	Rule Date
No data to display		
Total	0	

Done Create Another Cancel

A. when the Deferred Revenue box is checked

B. when it is a business requirement

C. when Context Values are populated

D. when the Type is Fixed or Variable