

Cisco 650-752 Exam

Volume: 40 Questions

Question No: 1

Which two documents comprise a customer transfer of information? (Choose two.)

- A. technical high-level overview
- B. technical low-level overview
- C. optimization tests
- D. implementation and testing plan

Answer: A,D

Question No: 2

What are the three primary developments that influence modern networks? (Choose three.)

- A. social networks
- B. location-based services
- C. working from the office
- D. instant messaging
- E. wireline connectivity
- F. use of narrowband access networks

Answer: A,B,D

Question No: 3

Which three services will be available in the Connected Life at Move service after the deployment of LTE access technology? (Choose three)

- A. location-based service
- B. audio/video streaming

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- C. VPN
- D. QoS
- E. gaming
- F. remote control of home appliances

Answer: A,B,F

Question No: 4 DRAG DROP

Match the terms on the left to the explanations on the right.

<input type="checkbox"/>	CapEx	1.	Expenditures creating future benefits.
<input type="checkbox"/>	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
<input type="checkbox"/>	TCO	3.	Ongoing cost for running a product, business or system.
<input type="checkbox"/>	ROI	4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

Answer:

<input checked="" type="checkbox"/> 1.	CapEx	1.	Expenditures creating future benefits.
<input checked="" type="checkbox"/> 3.	OpEx	2.	All hardware and software, and their installation, integration, migration, warranties, licenses, purchasing research, and risks.
<input checked="" type="checkbox"/> 2.	TCO	3.	Ongoing cost for running a product, business or system.
<input checked="" type="checkbox"/> 4.	ROI	4.	Ratio of money gained or lost on an investment relative to the amount of money invested.

Question No: 5

What is the main portal where Cisco Partners can access the tools and resources they need for their sales and support efforts?

- A. Cisco Partner Talent Network

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- B. Cisco Partner Education Connection
- C. Cisco Partner Central
- D. Cisco Interoperability Portal

Answer: C

Question No: 6

The Cisco IP NGN architecture comprises which three layers? (Choose three.)

- A. application layer
- B. service layer
- C. transport layer
- D. session layer
- E. IP infrastructure layer
- F. data link layer

Answer: A,B,E

Question No: 7

Service providers are offering which three services to their customers who have Connected Life at Home service? (Choose three.)

- A. HD video
- B. Cisco TelePresence
- C. VPN
- D. program guides
- E. media sharing

Answer: A,D,E

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Question No: 8

What is a key value of the Cisco IP NGN architecture?

- A. instability
- B. robustness
- C. safety
- D. scalability

Answer: D

Question No: 9

What are the three predefined migration services? (Choose three.)

- A. any to Cisco 9000 ASR
- B. any to Cisco 5000 ASR
- C. Juniper to Cisco CRS-3
- D. Cisco CRS-3 to Juniper
- E. Cisco ASR 1001 upgrade
- F. Cisco 7600 downgrade

Answer: A,C,E

Question No: 10

What are the three major areas of business where Cisco is facing competition from its market rivals? (Choose three.)

- A. Cloud services
- B. Network infrastructure
- C. Client services
- D. Monetization solutions

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- E. Capital services
- F. Application solutions

Answer: B,C,D

Question No: 11

Which tool, that is available on Cisco.com, does Cisco use to succeed against the competition?

- A. data sheets
- B. battlecards
- C. presentations
- D. demonstrations

Answer: B

Question No: 12

What are the two primary access technologies that are used for residential customers? (Choose two.)

- A. Metro Ethernet
- B. 3G and 4G mobile access
- C. cable
- D. xDSL
- E. WiMax

Answer: C,D

Question No: 13

For a service provider in the early financial lifecycle, what is the main financial consideration?

- A. loss assumption
- B. loan availability