

Cisco 700-150 Exam

Volume: 60 Questions

Question: 1

In terms of technical focus ("business alignment"), which is not a phase in this approach?

- A. Discover
- B. Propose
- C. Design
- D. Purchase

Answer: D

Question: 2

What is a key benefit of Cisco's hybrid services for collaboration?

- A. Customers can utilize conferencing solutions with Cisco Webex while retaining control of their collaboration services.
- B. Cisco manages all collaboration services so a customer's IT resources can focus on strategic priorities.
- C. Customers can choose multiple types of collaboration endpoints.
- D. Customers gain the benefit of Cisco Hosted Collaboration Solution services while retaining ownership and control of their collaboration services.

Answer: B

Question: 3

Cisco aims to reduce their environmental impact as part of their green vision. Which of the following is not one of the ways?

- A. Implemented over 100 energy efficiency and renewable energy projects in FY16
- B. Improving product power consumption from plug to port
- C. Used electricity generated from renewable sources for 77% of electricity demand in FY16

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D. Reduce greenhouse gas emissions by 80% by FY17

Answer: A

Question: 4

Cisco's certification and global partner network encourages and recognizes partners for their breadth of skills across certain technologies. Which of the following is not a Badge level?

A. Gold

B. Select

C. Silver

D. Premier

Answer: C

Question: 5

The Cisco DX Series is ideal for everyone who collaborates. Which is a feature of this product?

A. Intuitive touchscreen

B. Accessible from any browsers

C. Dual screen options

D. Real-time private and group chat

Answer: A

Question: 6

Cisco's software defined access allows customers to get network speed, security and peace of mind. Which of them is not one of the capabilities?

A. Secure from evolving threats

B. Limits the network access

C. Prepare for IoT growth

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D. Adapt to mobile demands

Answer: D

Question: 7

Cisco TrustSec software-defined segmentation is simpler to enable than VLAN-based segmentation. Which of the following is not a feature of TrustSec?

A. Diversified compliance

B. Apply policies across the network

C. Lower operational expenses

D. Reduce risks

Answer: A

Question: 8

Cisco Catalyst 9000 is built for SD access. Which of the following are the features?

A. Fixed access, future-proofed and mobility

B. Convergence, fixed core and first in enterprise

C. Future-proofed, industry's unmatched and first in enterprise

D. Fixed access, industry's unmatched and first in enterprise

Answer: B

Question: 9

A business requirement is something that is needed by business stakeholders. Business achievements should achieve the following except for?

A. Reflected in a business requirements document

B. Provides the overall direction of the business

C. Provide value to the business

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D. Describe what the business needs

Answer: A

Question: 10

In terms of SMART Business outcomes, what does the "S" stands for?

A. Strategic

B. Short

C. Structured

D. Specific

Answer: D

Question: 11

What does Cisco call the intelligent, closed-loop, and self-optimizing system built on Cisco DNA?

A. The Assured Network

B. The Automated Network

C. The Encryption Initiative

D. The Network Intuitive

Answer: B

Question: 12

AMP for endpoints decreases time to detection. What is Cisco's security time to detection?

A. 8 hours or less

B. 7 hours or less

C. 10 hours or less

D. 6 hours or less