

## IBM C1000-016 Exam

### Volume: 60 Questions

#### Question: 1

A customer needs a storage solution and is considering a proposal from a competitor with 9 X 400 GB SSD and 12 X 2 TB drives.

Which IBM storage system is comparable to the proposed configuration?

- A. IBM Cloud Object Storage
- B. IBM Storwize V5010
- C. IBM Spectrum Accelerate
- D. IBM Storwize V7000F

Answer: D

#### Question: 2

An IBM Storwize client is looking for a mechanism to restore applications in the event of a local system failure.

An RPO has been discussed and could be as long as 48 hours.

Which solution meets this need with minimal cost?

- A. IBM Spectrum Conductor
- B. IBM Spectrum Virtualize Transparent Cloud Tiering
- C. IBM Spectrum Virtualize for Public Cloud
- D. IBM Spectrum Archive

Answer: B

#### Question: 3

A sales executive is looking to conduct a 30-day analysis of an IBM customer's workload and performance requirements for sizing a storage opportunity.

Which resource should be used?

- A. IBM Virtual Storage Center

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- B. Capacity Magic
- C. IBM Spectrum Connect
- D. IBM Storage Insights

Answer: D

Question: 4

A customer has leased a storage solution that doesn't offer encryption. The customer has a requirement to encrypt all data and needs additional capacity. Which solution should the sales specialist recommend?

- A. IBM FlashSystem A9000
- B. IBM Storwize V5010
- C. IBM Storwize V5020
- D. IBM Storwize V5030

Answer: A

Question: 5

A customer has a requirement for an online data warehouse of multiple petabytes to store a large quantity of videos from its CCTV cameras. Which solution should the sales specialist recommend?

- A. IBM Cloud Object Storage
- B. IBM FlashSystem 900
- C. IBM Spectrum Protect Plus
- D. IBM Spectrum Connect

Answer: A

Question: 6

A customer requires automatic data placement between different levels of file storage.

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Which solution is appropriate for this customer?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Connect
- C. IBM Spectrum NAS
- D. IBM Cloud Object Storage

Answer: A

Question: 7

A customer has multiple block storage tiers in its environment but has a provisioning scheme where volumes are defined on a single tier. The customer has asked for a more flexible approach to tiering.

Which IBM solution is simple and easy to implement for this customer?

- A. IBM Spectrum Connect
- B. IBM Spectrum Accelerate
- C. IBM Spectrum Virtualize
- D. IBM Spectrum Scale

Answer: C

Question: 8

A customer needs to provide continuous data protection for Windows desktops. Which solution should be recommended?

- A. IBM Spectrum Connect
- B. IBM Spectrum Control
- C. IBM Spectrum Protect for Workstations
- D. IBM Spectrum Protect Snapshot

Answer: C

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Question: 9

A client needs a storage solution to be compliant with new guidelines, such as GDPR requiring protection of personally identifiable information, especially when replacing failed hardware. Which IBM Storwize family feature meets this need?

- A. IBM Spectrum Control
- B. Non-disruptive hot swap
- C. Data-at-Rest encryption
- D. Data in-flight encryption

Answer: C

Question: 10

A customer needs to migrate its current legacy storage application volumes to implement a newly-acquired IBM Storwize storage solution. The customer wants to implement the solution as soon as possible.

Which feature provides the best time-to-value for this client?

- A. Online data migration
- B. Copy data volumes using SAN Copy
- C. FlashCopy
- D. Metro Mirror

Answer: B

Question: 11

Which tool should be used to model IBM storage solutions for performance?

- A. Capacity Magic
- B. Disk Manager
- C. STAT Tool
- D. Vdbench

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Answer: D

Question: 12

Which IBM storage solution provides a powerful platform with automatic data placement between tiers that can support petabytes of data and new analytics applications?

- A. IBM Spectrum Accelerate
- B. IBM Spectrum Scale
- C. IBM FlashSystem 900
- D. IBM Storwize V5020

Answer: A

Question: 13

A financial services company was audited and found to be out of compliance. Corporate counsel asked the CIO how to strengthen company procedures to protect client information. Which capability should the sales team highlight?

- A. Synchronous Replication
- B. Data reduction technologies
- C. Real-time Compression
- D. Encrypted data-at-rest

Answer: D

Question: 14

A customer wants to connect two data centers for disaster recovery purposes using asynchronous mirroring.

The customer is concerned about availability and cost of dark fiber between the two sites.

Which IBM Storwize family feature should the IBM representative highlight to ease customer concerns?

- A. High availability architecture