

Practice Exam Questions



SAP Ariba Sourcing



EXAMKILLER

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SAP

Exam C_ARSOR_2302

SAP Certified Application Associate - SAP Ariba Sourcing

Version: 3.0

[Total Questions: 167]

Question No : 1

Which of the following best describes a traffic light auction format?

- A. Supplier submit decreasing bids within staggered lots that do not include overtime
- B. Supplier submit decreasing bids within serial lots with durations displayed via color coded icons
- C. Supplier must pass an access gate with prerequisites before participating in the full auction
- D. Supplier submit decreasing bids and receive feedback on whether their bid will be considered via color coded icons.

Answer: C

Question No : 2

You want to allow suppliers to see the lowest bid in a reverse auction. What event rule do you set?

- A. No tie bids for rand: 1
- B. Must participants beat lead bid: Yes
- C. Bid rank that triggers overtime: 1
- D. Show lead bid to all participants: Yes

Answer: D

Question No : 3

What event type does the unstructured Excel import support?

- A. RFI events
- B. inRFP events
- C. Large-capacity events
- D. Auctions

Answer: B

Question No : 4

What SAP Ariba solution allows you to find new suppliers for future events?

- A. SAP Ariba Knowledge
- B. SAP Ariba Discovery
- C. SAP Ariba Connect
- D. SAP Ariba Supplier Lifecycle and Performance

Answer: B

Question No : 5

Who benefits from the online communication in SAP Ariba Sourcing?

- A. Sourcing stakeholders
- B. Requisitioners
- C. Sourcing managers;
- D. Invoice managers
- E. Suppliers;

Answer: A,C,E

Question No : 6

Which type of information is exchanged between suppliers and customers via SAP Ariba Supply Chain Collaboration for Buyers? Note: there are 3 correct answers to this question.

- A. Component inventory data
- B. PO confirmation
- C. RFP responses
- D. Supplier registration form
- E. Purchase order

Answer: A,B,E

Question No : 7

When drafting an event, what rule will allow you to reopen the lot if the supplier have technical issues?

- A. Custom offline responses

- B. Overtime rule
- C. Review period
- D. Starting gate

Answer: B

Question No : 8

You are using the Add Content From Library option. In addition to the Sourcing Library, where can you get content using this option? Please choose the correct answer.

- A. SAP Ariba reports
- B. Sourcing requests
- C. A Microsoft Excel file
- D. Past sourcing events

Answer: B

Question No : 9

What are some of the benefits of upgrading to Direct Materials sourcing for an SAP Ariba Strategic Sourcing Suite customer?

- A. Integrate you PLM and ERP systems
- B. Improve supplier qualification
- C. Source directly from a bill of materials
- D. Eliminate home grown portals
- E. Increase fill rates

Answer: A,B,C

Question No : 10

What format does SAP Ariba recommend for supplier user IDs?

- A. First initial; Last name
- B. email address
- C. First name; Last name
- D. Company name -Unique number

Answer: B

Question No : 11

Your client wants to create automated approvals using the Sourcing Process Design Matrix workbook. Which fields are required within the workbook?

- A. User ^V
- B. Condition;
- C. Group
- D. Project group

Answer: B,D

Question No : 12

Which of the following price attributes will be used in calculating the saving within a line item?

- A. Historic price
- B. Reserve price
- C. Initial response
- D. Ceiling/floor value

Answer: A

Question No : 13

You have created a new supplier within a sourcing event and have published the event. Your supplier contacts you and says they already have an Ariba Network account.

- A. Ask your supplier to click the link in the invitation email and to create a new account that is tied to your company sourcing site
- B. Ask your supplier to click the link in the invitation email and log in with their existing account
- C. Ask your supplier to log in to their account and search for your sourcing event in the list of active events
- D. Remove them from the event and recreated their company and contact with the correct information

Answer: B

Question No : 14

How can you notify suppliers to register on the Ariba Network?

- A. Bulk upload the suppliers users through enablement workbook
- B. Send an email to the supplier users via the message board
- C. Generate password for supplier user in Ariba
- D. Invite supplier users through sourcing event
- E. Send invitations to the supplier users via SAP Ariba Discovery

Answer: A,C,D

Question No : 15

In which data collection document can you find the Supplier Bidder Agreement?

- A. Process Design Matrix
- B. Header Field Data Collection Template
- C. Enablement workbook
- D. From Data Collection Template

Answer: C

Question No : 16

What are some of the responsibilities of a field consultant?

- A. Prepare and participate in weekly status meetings and ask/issue meetings
- B. Provide recommendations and best practice for configuration design;
- C. Load master data into the client test and production realms
- D. Work with the client to understand current business processes

Answer: B,D

Question No : 17

What are the steps for creating a BOM quote?

- A. Select material > Bom quote > using sourcing project
- B. Select material > get quote > BOM quote
- C. Select the parent BOM > Get quote > using sourcing project > Bom quote
- D. On SAP Ariba Dashboard > click on create > BOM quote

Answer: D

Question No : 18

Which action can the customer take if the ENABLEJTEMJ/ERSIONING parameter is active?

- A. Store the History of BOM changes
- B. Add different versions of the same material to sourcing events
- C. Assign the BOM to different programs
- D. Assign different versions of the same item to different users

Answer: A

Question No : 19

Which of the following event templates are intended to sell goods that you have in stock?

- A. Forward auction
- B. RFP
- C. Reverse auction
- D. RFI

Answer: A

Question No : 20

Which of the following event templates should be used when sourcing a commodity product that is a subject to frequent price fluctuations, and where participants bid in discounts relative to a

baseline?

- A. Index-based auction
- B. Traffic light auction
- C. Total cost auction
- D. Reverse auction with a bid transformation

Answer: A

Question No : 21

As a project owner, what advantage would you have by allowing suppliers to only see their rank?

- A. The possibility of a wide variation in bids.
- B. Price data is highly sensitive.
- C. There are many suppliers invited to the auction.
- D. The market for the product on auctions is highly competitive.

Answer: A

Question No : 22

In a multistage event, what is the purpose of running an RFI before conducting an RFP or an auction? Note: There are 2 correct answers to this question.

- A. To verify if suppliers can meet the specifications
- B. To narrow the list of suppliers to invite to later events
- C. To gain a preliminary bid from each supplier
- D. To gather pricing and capability information

Answer: A,B

Question No : 23

Which of the following factors would influence the success of an auction?

- A. There are wide variations in product standards
- B. Participants are bidding in multiple currencies
- C. The supply base is competitive
- D. Raw material prices for the suppliers are rising

Answer: C

Question No : 24

Which of the following tasks must have an associated document?

- A. Approval
- B. Review
- C. ToDo
- D. Notification

Answer: A,B

Question No : 25

What does Desktop File Sync/ActiveX do?

- A. It synchronizes responses from suppliers
- B. It exports reports directly to MExcel
- C. It streamlines document revisions;
- D. It generates content in the Sourcing library

Answer: B,C

Question No : 26

You are creating a new sourcing event.

When would you create and import event content via Microsoft Excel? Note: there are 2 correct answers to this question.

- A. When creating a large number of lots
- B. When a supplier reports a technical issue and CANNOT submit their response
- C. When loading translations to event content
- D. When an individual needs to contribute to content creation but does NOT have an SAP Ariba account

Answer: A,D