

## **SAP C TCRM20 72 Exam**

**Volume: 80 Questions**

Question No : 1

Which of the following object types can you define in the CRM Middleware administration console?

Note: There are 3 correct answers to this question.

- A. Business objects
- B. Publications
- C. Customizing objects
- D. Subscriptions
- E. Sites

Answer: B,D,E

Question No : 2

When setting up data transfer of Customizing objects from SAP ERP to SAP CRM, what do you need to consider?

- A. Filtering is possible. Filter criteria defined in SAP CRM will be automatically synchronized with SAP ERP.
- B. Filtering is possible. Filter criteria defined in SAP CRM must be manually synchronized with SAP ERP.
- C. Filtering is possible. Filter criteria defined in SAP ERP will be automatically synchronized with SAP CRM.
- D. Filtering is not possible. Manual deletion of unwanted data in CRM is required after the data transfer has completed.

Answer: A

Question No : 3

You want to be notified when BDoc messages are not executed properly. What would you configure?

- A. qRFC monitor

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- B. Error handler
- C. Middleware broker
- D. Subscription in admin console

Answer: B

Question No : 4

You have to configure the replication of business objects from SAP ERP to SAP CRM. Which of the following are relevant process steps?

Note: There are 2 correct answers to this question.

- A. Define the block size for adapter objects.
- B. Monitor downloads via the download monitor.
- C. Assign BDocs in the administration console.
- D. Activate the replication and realignment queue.

Answer: A,B

Question No : 5

Which of the following statements best describes the structure of adapter objects in Customizing?

- A. They always contain a maximum of two database tables.
- B. They always contain exactly one database table.
- C. They always contain more than two database tables.
- D. They always contain one or more database tables.

Answer: D

Question No : 6

You are responsible for data loads of business objects, such as business partners and sales orders, from SAP ERP to SAP CRM.

Where do you apply filters to reduce the data load?

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- A. In the Customizing objects
- B. In the administration console
- C. In the BDoc Modeler
- D. In the business adapter objects

Answer: D

Question No : 7

You can define the replication of data from the SAP CRM server to other systems. Where is the corresponding replication model created?

- A. In the Data Integrity Manager
- B. In the administration console
- C. In the BDoc Modeler
- D. In the object management

Answer: B

Question No : 8

Where is data replicated when you use CRM Middleware?

- A. To sites as defined in Publications
- B. To external systems, based on the definition in the respective adapters
- C. To sites as defined in Subscriptions
- D. To individual users for mobile application data

Answer: C

Question No : 9

Business partners created in SAP CRM are not transferred to SAP ERP. What do you need to do to resolve this CRM-Middleware-related problem?

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Note: There are 3 correct answers to this question.

- A. Check erroneous BDoc messages in SAP CRM.
- B. Check object management in SAP CRM.
- C. Check erroneous BDoc messages in SAP ERP.
- D. Check number range assignments in SAP ERP and SAP CRM for business partners.
- E. Check RFC connections between CRM and ERP.

Answer: A,D,E

Question No : 10

Which of the following is used to model complex objects for your customers within SAP CRM Service?

- A. Product components
- B. Installed base management
- C. Package quotation
- D. Warranties

Answer: B

Question No : 11

Which of the following objects can be directly assigned to a navigation bar profile?

Note: There are 2 correct answers to this question.

- A. Layout profile
- B. Work centers
- C. Business roles
- D. Direct link groups

Answer: B,D

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Question No : 12

You have maintained authorization roles (PFCG roles).

To which objects can you assign these roles?

Note: There are 2 correct answers to this question.

- A. Business roles
- B. Organizational units
- C. Users
- D. Business partner

Answer: A,C

Question No : 13

You can implement extended UI enhancements by using the component enhancement concept.

Which of the following aspects is part of this concept?

Note: There are 3 correct answers to this question.

- A. An enhancement set can be determined by a BAdI, depending on user, profile, or other criteria.
- B. An enhancement set is used to group several component enhancements together.
- C. An enhancement set is used to determine the navigation bar profile.
- D. An enhancement set is created in the Application Enhancement Tool (AET).
- E. An enhancement set can be assigned to a client.

Answer: A,B,E

Question No : 14

Sales representatives using the CRM WebClient UI complain that the navigation bar has recently changed. Links they used in the past are no longer available. You have to investigate this issue.

Which of the following changes definitely does not cause this behavior and can be excluded?

- A. Changes in the organizational model
- B. Changes in the navigation bar profile