

# Practice Exam Questions



C\_THR70\_2305

## SAP Commissions



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# **SAP**

## **Exam C\_THR70\_2305**

### **SAP Certified Application Associate - SAP Commissions**

**Version: 2.0**

**[ Total Questions: 80 ]**

**Question No : 1**

What are some best practices when creating a participant? Note: There are 3 correct answers to this question.

- A. With single sign-on, use the position ID used by the company's current systems.
- B. Determine the user name/user ID format before adding participants to the system.
- C. Use a generic date to represent the end of the participant's employment and use this date in rule instead of the termination date.
- D. Do NOT use the participant's name as a user name/user ID.
- E. End dating participants is always recommended.

**Answer: A,B,C**

**Question No : 2**

Which of the following are characteristics of Variables? Note: There are 2 correct answers to this question.

- A. Once a Variable has been created, the Variable's type CANNOT be changed.
- B. Variable values can include currency, boolean, or string data types.
- C. Variable assignments made at the position level supersede assignments made at the plan level.
- D. A Variable can be associated with any type of compensation element.

**Answer: A,C**

**Question No : 3**

A sales representative's compensation plan stipulates that for every transaction, 2% of that transaction goes to their direct manager. In addition, the regional manager receives 1% of all

transactions from all sales representatives and managers within their given region. Which rule type should you use for this rolling relationship?

- A. Secondary measurement rule
- B. Direct credit rule
- C. Indirect credit rule
- D. Primary measurement rule

**Answer: C**

**Question No : 4**

Which of the following are characteristics of a Rate Table? Note: There are 2 correct answers to this question.

- A. A Rate Table can be used to calculate per-credit or aggregate commissions.
- B. A Rate Table CANNOT be built with Fixed Values or Formulas.
- C. The same Rate Table CANNOT be used in multiple rules.
- D. The same Rate Table can be used to calculate both step and straight commissions.

**Answer: A,D**

**Question No : 5**

What are some of the benefits of using Fixed Values? Note: There are 3 correct answers to this question.

- A. They can be effective dated.
- B. They allow you to manage Territories for Positions.
- C. They allow you to preset values for different periods.
- D. They can be referenced in Formulas and Rate Tables.
- E. They allow you to configure step commission calculations.

**Answer: A,C,D**

**Question No : 6**

Which of the following are period-based and must be associated with a calendar? Note: There are 2 correct answers to this question.

- A. Payments and Balances
- B. Event Types
- C. User Roles
- D. Results Data

**Answer: A,D**

**Question No : 7**

What is the purpose of a primary measurement rule?

- A. To calculate monthly attainment
- B. To allocate classified transaction data
- C. To aggregate a position assignment's credits
- D. To determine the deposit amount

**Answer: C**

**Question No : 8**

If a Processing Unit is enabled, which of the following applies? Note: There are 2 correct answers to this question.

- A. You must run Compensate and Pay before Classify.
- B. You can post an entire period for multiple Processing Units in a single pipeline run.
- C. You CANNOT finalize an entire period for multiple Processing Units in a single pipeline run.
- D. You can finalize a group of positions in a single pipeline run.

**Answer: B,D**

**Question No : 9**

What does a basic deposit rule determine? Note: There are 2 correct answers to this question.

- A. The amount of incentive earnings to deposit
- B. The period to make the deposit
- C. The account to deposit into
- D. The aggregation of credits from transactions

**Answer: A,B**

**Question No : 10**

Which of the following pipeline runs creates a new dataset that can be viewed in

dashboards?

- A. Reset Data
- B. Validate and Transfer
- C. Approve Calculated Data
- D. Purge Approved Data

**Answer: C**

**Question No : 11**

Which compensation plan rule uses the output of the measurement rule and objects such as Fixed Values or Lookup Tables to generate a commission output?

- A. Per-credit incentive rule
- B. Basic incentive rule
- C. Primary measurement rule
- D. Basic deposit rule

**Answer: B**

**Question No : 12**

For which account can you set up and manage specific default preferences?

- A. Any user account in the system
- B. Any user for which you are a proxy
- C. Your user account only
- D. The administrator account only

**Answer: C**

**Question No : 13**

Which options can you set in the System Preferences workspace? Note: There are 3 correct answers to this question.

- A. User Role Permissions
- B. Prompt Settings
- C. Allow Negative Payments

- D. Audit Logs Retention
- E. Calculation Settings

**Answer: B,C,E**

**Question No : 14**

Which of the following are advantages to using compensation elements in rules? Note: There are 3 correct answers to this question.

- A. They allow you to create and save advanced queries.
- B. They allow the encapsulation of data in distinct objects.
- C. They can be reused in multiple rules.
- D. They are effective dated, which simplifies change management.
- E. They can be used as placeholders to make compensation rules more flexible.

**Answer: B,C,D**

**Question No : 15**

Which of the following are calculated during the Pipeline Pay stage? Note: There are 2 correct answers to this question.

- A. Trial balances
- B. Trial payments
- C. Final payments
- D. Final balances

**Answer: A,B**

**Question No : 16**

You are configuring SAP Commissions to allow single sign-on. Which of the following authentication settings should you use?

- A. Enable the Require Authentication for Proxy Log-in setting.
- B. Enable the Usernames are Case-Sensitive on Login Pagesetting.
- C. Enable the Allow Users to Change Password setting.
- D. Disable the Allow Users to Change Password setting.

**Answer: A**

**Question No : 17**

Which of the following features of SAP Commissions contribute to upholding data privacy regulations? Note: There are 2 correct answers to this question.

- A. Block an individual position from a purge.
- B. Automatically purge customer data.
- C. Set the retention period for purge jobs.
- D. Block an individual participant from a purge.

**Answer: C,D**

**Question No : 18**

What are some characteristics of a secondary measurement rule? Note: There are 2 correct answers to this question.

- A. It uses a Territory to aggregate credit values.
- B. It generates values that can be referenced in a dashboard.
- C. It CANNOT be used to produce a calculated result such as attainment.
- D. It is used to perform additional calculations on a primary measurement.

**Answer: B,D**

**Question No : 19**

When would you set a termination date for a participant record?

- A. When you want to delete a participant from the system
- B. When you NO longer want the commissions calculation to be processed
- C. When a participant changes positions
- D. When a participant is leaving an organization

**Answer: D**

**Question No : 20**



For which of the following audiences can you create a dashboard? Note: There are 3 correct answers to this question.

- A. All payees with the same compensation plan
- B. All payees in the same Business Unit
- C. All payees in the organization
- D. All payees with the same position
- E. All payees with the same title

**Answer: B,C,D**

**Question No : 21**

Which of the following are characteristics of an Event Type? Note: There are 2 correct answers to this question.

- A. It is a required field on a transaction.
- B. It can be used to filter transactions in bonus incentive rules.
- C. It must be associated with a calendar.
- D. It can be used to filter transactions in credit rules.

**Answer: A,D**

**Question No : 22**

Which of the following is used to aggregate deposits into one payment?

- A. Earning Groups
- B. Position Groups
- C. Event Types
- D. Earning Codes

**Answer: A**

**Question No : 23**

Which of the following are characteristics of Calendars? Note: There are 2 correct answers to this question.

- A. You can have two rules with the same name, as long as they are on different Calendars.

- B. You can change the dates of a period after a Pipeline has been run without causing a disconnect in the results.
- C. Leaf periods on a Calendar CANNOT contain gaps or overlap.
- D. You CANNOT delete a period once a Pipeline has been run for that period.

**Answer: C,D**

**Question No : 24**

What is a best practice regarding rolling results data?

- A. Roll at the direct credit level.
- B. Use a Variable any time you create a roll relationship.
- C. Create multiple plans with a variety of formulas to roll results data.
- D. Roll at the measurement or incentive level.

**Answer: A**

**Question No : 25**

Which of the following objects can be used to define a Territory? Note: There are 2 correct answers to this question.

- A. Classifiers
- B. Categories
- C. Advanced queries
- D. Credit Types

**Answer: A,B**

**Question No : 26**

Your company requires new sales representatives to reach 60 days of employment before receiving any bonus payment. How would you configure this in the compensation plan?

- A. Add a conditional hold to a deposit rule.
- B. Add a conditional hold to a credit rule.
- C. Add a condition to an incentive rule.
- D. Add a condition to a deposit rule.