



## Salesforce Certified Sharing and Visibility Architect



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## **Exam Certified-Sharing-and-Visibility-Architect**

**Salesforce Certified Sharing and Visibility Architect (SP23)**

**Version: 22.0**

**[ Total Questions: 240 ]**

**Topic break down**

Topic	No. of Questions
Topic 1: Exam Pool A	96
Topic 2: Exam Pool B	144

**Topic 1, Exam Pool A**

**Question No : 1 - (Topic 1)**

A junior Account manager owns an account and creates a new opportunity to manage complex deal. She needs the help of the product specialist and solution engineer. Given the size of this deal, she knows the account is likely to be reassigned to a senior account manager in the near future. What is the optimal way for the junior account manager to share the opportunity, given the private sharing model?

- A. Manual Share on the Opportunity.
- B. Opportunity Team.
- C. Manual share on the Account.
- D. Create an Owner-based sharing rule.

**Answer: B**

**Question No : 2 - (Topic 1)**

Universal container (UC) use External Object to retrieve Invoice data from a Legacy ERP. A finance team requested to have access to the Invoice records in the account page.

In addition to objects access in the finance users profile, what other feature should a Sales Architect recommend?

- A. Create a criteria-based sharing rule to grant access to the records.
- B. Include the Invoice Related List On Account Page layout.
- C. Create an owner-based sharing rule to grant access to the records.
- D. Use APEX managed sharing to grant access to the records.

**Answer: B**

**Question No : 3 - (Topic 1)**

To grant Universal Containers sales manager access to shipment records properly, it was necessary to leverage Apex managed sharing. The IT team is worried about improper access to records.

Which two features and best practices should a Salesforce architect recommend to mitigate this risk?

- A. Use runAs system method in test classes to test using different users and profiles.
- B. Use with Sharing keyword in Apex classes to assure record visibility will be followed.
- C. Use isShareable in Apex classes to assure record visibility will be followed.
- D. Use isAccessible keyword in Apex classes to assure record visibility will be followed

**Answer: D**

**Question No : 4 - (Topic 1)**

A custom ServiceFeedback object is used to collect partner feedback. ServiceFeedback records should be available to all internal employees. The OWD is set to Private for external

users so partners cannot see feedback from other partner users.

How can the Architect give access to all internal employees?

- A. Create a trigger on ServiceFeedback to change ownership to an internal employee.
- B. Ensure all the internal users are above the partners in the role hierarchy.
- C. Create an Owner based sharing rule for all ServiceFeedback records owned by Partners.
- D. Set OWD, for Internal Users to Public Read Only.

**Answer: D**

**Question No : 5 - (Topic 1)**

At Universal Containers, Accounts and Contacts are normally visible to all employees, and Proposals (custom object) are visible to the Account owner and managers. However, some Proposals are considered confidential and are managed by a Strategic Proposals team. These Proposals should not be visible to anyone in the Sales group other than the owner and the strategic team.

How should the architect design for this requirement?

- A. Proposal Owner set to the Strategic Deals Team Queue and set the Account relationship to Master-Detail.
- B. Disable Grant Access Using Hierarchies and set an Owner-Based Sharing rule for Strategic Deals team.
- C. Proposal Owner set to the Strategic Deals Team Queue and create an owner-based sharing rule to grant visibility to the Account owner

**D.** Disable Grant Access Using Hierarchies and set a Criteria-Based Sharing rule for Strategic Deals team.

**Answer: D**

**Question No : 6 - (Topic 1)**

Universal Containers (UC) has a custom Apex class that enforces a business process and updates opportunity field-level security permissions of read only certain user's profiles are being updated by their class.

How should the architect fix this problem?

- A.** Put the code in an class that uses the With Sharing keyword.
- B.** Use the IsUpdateable() Apex method to test each field prior to allowing updates.
- C.** Use the with SECURITYT\_ENFORCED keyword in the SOQL statement.
- D.** Add with Sharing keyword to the class.

**Answer: B**

**Question No : 7 - (Topic 1)**

Universal Containers (UC) has implemented Customer Community with customer community plus licenses for their distributors. Some distributors requested granting specific community users (agents) to view cases submitted by other agents of the same distributor.

Which feature only supports these requirements?

- A.** Permission set to grant community admin permission
- B.** Delegate external user
- C.** Partner super user
- D.** Partner community admin.

**Answer: C**

**Question No : 8 - (Topic 1)**

Universal containers (UC)service reps are assigned to a profile which ha View All in Case object (Private

OWD). To make sure service reps have access to all relevant information to attend to customer requests,

Which two details should leasable force Architects consider? Choose 2 answers:

- A.** Service reps will be able to access all UC contact records if they are controlled by parent.
- B.** Service reps will not be able to access all UC contact records if they are controlled by parent.
- C.** Service rep swill be able to access all the UC Account records due to Implicit Sharing.
- D.** Service reps will not be able to access all the UC Account records because Account OWD is private.

**Answer: D**

#### Question No : 9 - (Topic 1)

Universal Containers (UC) implemented Sales Cloud and requested that only certain branch staff trained to sell high risk products can create opportunities for high risk products.

In which two ways can an Architect allow only specific branch staff to sell high risk products?

Choose 2 answers

- A.** Set Price Book Organization Wide Default to View Only and share the price book (High Risk) with the trained staff.
- B.** Configure Price Book Organization wide default to No Access.
- C.** Share (High Risk) price book with the trained staff via manual sharing.
- D.** Share (High Risk) price book with the trained staff via sharing rule.

**Answer: A,C**

#### Question No : 10 - (Topic 1)

Universal Containers (UC) sales managers are complaining that they cannot access their teams' Shipment records (a custom object). Initially, the admin suggested that this is happening due to misconfigured role hierarchy (Shipment OWD is Private). After investigation, they determined the. role hierarchy for these users is correct.

What can be the reason why Universal Containers sales managers are not able to see

Shipment records?

- A.** The Grant Access Using hierarchies option on Shipment Sharing Settings was incorrectly disabled by the Salesforce admin.
- B.** Role hierarchy Implicit sharing was Incorrectly disabled by the Salesforce admin.
- C.** Ownership-based sharing rule for Shipment was Incorrectly disabled by the Salesforce admin.
- D.** Sales managers have only the Read permission on the Shipment object and should not be able to edit their team records.

**Answer: A**

**Question No : 11 - (Topic 1)**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries role hierarchy to control data visibility. In the new fiscal year, UC is planned to reorganize the roles and reassign accounts owners. Which two points should an architect consider in this situation?

Which two point should an Architect consider in this situation?

Choose 2 answers

- A.** Using a temporary parking lot account to improve performance.
- B.** Changing complex role hierarchy can cause a high level of sharing recalculation.
- C.** Restricting the organization-sharing configurations to private.
- D.** Replacing Account records ownerships massively can cause data skew.

**Answer: B,D**

**Question No : 12 - (Topic 1)**

A sales rep at Universal Containers (UC) is a member of the Default Opportunity team for an

account manager. The account manager created an opportunity and the sales rep is added to that Opportunity team.

The sales rep is complaining about no longer having access to an opportunity record that the sales rep was helping with.

What is the cause of this problem?



- A. The Account team was changed and consequently the Opportunity team members were replaced by the Account team members.
- B. The Sales rep was manually removed from the Opportunity team.
- C. The Sales rep was removed from the Opportunity team in another opportunity record of the same account.
- D. The opportunity owner can enable/disable if the "Default Opportunity team" is able to access the record

**Answer: B**

**Question No : 13 - (Topic 1)**

Universal Containers (UC) has a private Organization-Wide Defaults (OWD) model for the Account object and needs to control the access of records and fields according to these requirements:

- Sales reps can view/edit only their own records and cannot access the field "segment" in account page.
- Service reps need to view all accounts but cannot edit any information.
- Sales managers can modify any account of reps reporting to them.
- Service managers can modify any account.

How can a Salesforce architect provide an optimal solution for this scenario?

- A. Use profiles, sharing rules, and change OWD to public read-only.
- B. Use profiles, manual sharing, and field-level security.
- C. Use profiles, permission sets, and field-level security.
- D. Use profiles, permission sets, role hierarchy, and field-level security.

**Answer: D**

**Question No : 14 - (Topic 1)**

The Finance team at Universal Containers usually does not need access to Account and Contract records. A given Opportunity access for a big deal to help with tax calculation. She can now also access Account and C.

Which two reasons could be causing this issue? Choose 2 answers

- A. Contact records can be accessed due to implicit sharing from Account.
- B. Account records can be accessed due to implicit sharing from Opportunity.
- C. Contact records can be accessed due to implicit sharing from Opportunity.
- D. Account records can be access due to role hierarchy.

**Answer: B**

**Question No : 15 - (Topic 1)**

Which two options can be selected to share data with when creating a sharing rule?

Choose 2 answers

- A. Roles
- B. Public Groups
- C. Users
- D. Profiles

**Answer: A,B**

**Question No : 16 - (Topic 1)**

Universal Computers (UC) is looking to expand its delivery capabilities through a network of

distributors that use a Partner Community license. UC employees currently can view all delivery

records through the organization-wide default (OWD) setting of Public Read Only.

Which approach would an architect recommend to limit the records a distributor can see?

- A. Create an ownership-based sharing rule to grant access to the distributor.
- B. Remove Read permission from the distributor profile.
- C. Set the External OWD to Private for the Delivery object.
- D. Create a criteria-based sharing rule to grant access to the distributor

**Answer: C**

**Question No : 17 - (Topic 1)**

Universal Containers (UC) operates worldwide with offices in more than 100 regions in 10 different countries and has established a very complex role hierarchy to control data visibility. In the new fiscal year UC is planning to reorganize the roles and reassign accounts owners.

Which three features could an architect recommend to avoid problems on this operation?  
Choose 3 answers

- A. Partition data using Divisions
- B. Deferred Sharing Recalculation
- C. Parallel Sharing Rule recalculation
- D. Skinny table
- E. Granular Locking

**Answer: B,C,E**

**Question No : 18 - (Topic 1)**

The architect has a requirement to create a criteria-based sharing rule based on the customer Social.. up the rule in Contact Sharing, the field is not shown on the list of available field.

What might cause this?

- A. The field has been configured for encryption.
- B. The architect does not have permission to Compliance fields.
- C. The architect's profile does not have field level Security (FLS) for this field.
- D. fields with validation rules are not available for sharing rules.

**Answer: A**

**Question No : 19 - (Topic 1)**

Universal Containers (UC) turned off the customer visibility feature in its customer community. What community functionality is impacted by having the customer user visibility turned off?

- A. Searching for the external users.

- B. Updating their user profile.
- C. Creating new customer community users.
- D. Searching for internal users.

**Answer: A**

**Question No : 20 - (Topic 1)**

Users at Universal Containers are complaining that a field has disappeared from the Account page after deploying its latest project. The page layout has not changes with this deployment.

How should the admin troubleshoot this issue?

- A. Review change to Account record types.
- B. Log in as user and check several Accounts to isolate the problem records.
- C. Run a Who Sees What report, filtering on Account.
- D. View Field Accessibility in the Object Manager

**Answer: D**

**Question No : 21 - (Topic 1)**

Sales Operations at Universal Container (UC) wants to create the opens to fiber appropriates for center.

In which two ways can UC hide list that are not relevant to an individual use since there will be

Choose 2 answers.

- A. Share the list views with the appropriate queue.
- B. Share the list views with the appropriate individual users.
- C. Share the list views with the appropriate public group.
- D. Share the list views with the appropriate role in the role hierarchy

**Answer: C,D**

**Question No : 22 - (Topic 1)**

Universal Containers (UC) delivers training in 500 different regions. The UC Operations

Users team manage course setup, scheduling, and trainer setup. The Operations Users team

members work at a regional level and report to an Operations manager. The Operations

manager requested access to edit ALL scheduled courses owned by the Operation Users team.

How can this be achieved?

**A.** The Operations manager will get access to the scheduled courses by granting the Operations manager modify ALL on scheduled courses.

**B.** The Operations manager will get access to the scheduled courses owned by the Operations Users team defined in the role hierarchy.

**C.** The Operations manager will get access to the scheduled courses by creating an ownership-based sharing rule and share the scheduled courses with the Operations manager.

**D.** The Operations manager will get access to the scheduled courses by creating a public group and add the Operations manager and the Operations Users team to the public group

**Answer: B**

#### Question No : 23 - (Topic 1)

Universal Containers (UC) stores basic employee information in a custom Employee object (OWD -

Public Read Only). There are a few sensitive fields that need restricted access (salary, grade

level, last performance rating).

Other than field level security, what other options are available to make these fields accessible to the Human Resource team?

**A.** Create a new custom object controlled by parent and a Master-Detail relationship to Employee to store new restricted information.

**B.** Change OWD of Employee custom object to private and a Lookup self-relationship to store only new restricted information.

**C.** Create a new custom object with private OWD and Lookup relationship to Employee to

store new restricted information.

D. There are no other options besides using field level security.

**Answer: C**

**Question No : 24 - (Topic 1)**

Jane, a support representative at Universal Containers, created a report to view all her open

cases that have been created in the past 7 days and saved the report in the "Private Reports" folder.

Who can view and run the report?

A. The report owner and any users who have been given access to the "My Private Reports" folder

B. The report owner and anybody in the role hierarchy above the report owner

C. The report owner

D. The report owner and users with the "View All Data" permission

**Answer: C**

**Question No : 25 - (Topic 1)**

Universal Containers (UC) has a team that analyzes customer orders looking for fraud. This team needs access to Invoice records (Custom object, Private OWD). UC has complex rules to control users' access. The Salesforce Architect recommended using Apex managed sharing to meet these requirements.

Which two recommendations should a Salesforce Developer consider when implementing the changes? Choose 2 answers

A. Use "With Sharing" keyword to make sure record visibility will always be considered.

B. Use "Without Sharing" keyword to make sure record visibility will be considered.

C. Use runAs system method to test different users accessing these records.

D. Use "With Sharing" keyword to enforce field-level security.

**Answer: A,C**

**Question No : 26 - (Topic 1)**

Universal Containers (UC) has a custom object to track the internal net promoter score (NPS) for all ..

How can UC ensure that NPS records cannot be accessed by an individual employee's manager?

- A.** Create a criteria-based sharing rule to remove access to Manager role and above in the Role ..
- B.** Remove Create, Read, Edit and Delete from Manager Profiles and Permission sets.
- C.** Use Apex Sharing to remove NPS object share records for Manager profiles.
- D.** Set organization wide default to Private and uncheck the Access Using Hierarchies option for the NPS object

**Answer: D**

**Question No : 27 - (Topic 1)**

To reduce the case time resolution and improve customer satisfaction, Universal Containers (UC) wants to allow specialized marketing consultants to have edit access to Case records of VIP customers. These casts should be visible only to the support rep who owns the case and the marketing consultants.

Which recommendation should a Salesforce architect give to allow this scenario?

- A.** Case organization-wide default Private and Account Team with Read/Edit permission.
- B.** Case organization-wide default Public Read Only and Case Team with Read permission.
- C.** Case organization-wide default Private, role hierarchy, and Read Only ownership-based sharing rule.
- D.** Case organization wide default Private and Case Team with Read/Edit permission.

**Answer: A**

**Question No : 28 - (Topic 1)**

Universal Containers (UC) uses a custom lightning component with an Apex class to display

shipment information (custom object, private OWD). UC sales managers are complaining